

# Streamlined Referrals for Reducing Network Leakage, Improving Quality, and Increasing Revenue

Delivering the best treatment plans and long-term patient care takes a community working together. The more efficiently they can communicate and collaborate, the more effective the care. Yet when it comes to referrals, process breakdowns can have a draining effect on quality and outcomes.



**70**% OF PROVIDERS

say they send patient histories with all or most of their referrals.

Institute for Health Improvement



<35%
OF SPECIALISTS

report receiving patient histories from referring physicians.

Institute for Health Improvement



30%
OF DIAGNOSIS ERRORS

are attributed to breakdowns in the referral process.

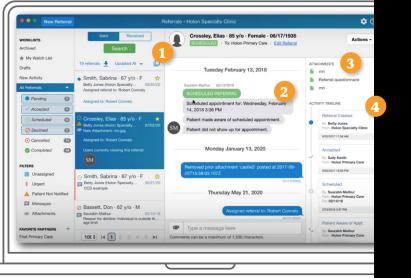
Institute for Health Improvement

With more than 100 million specialty referrals taking place each year, process disconnects can lead to administrative and clinical errors resulting in incomplete referrals, network leakage, lost revenue, and even incidents of malpractice.

**Holon's CollaborNet** *Referrals* facilitate electronic collaboration across health communities by drawing in relevant data to initiate a patient referral and automatically populating documentation and communication channels along the continuum of care.

## Smart Referrals for Healthcare

With CollaborNet's *Referrals* capability, providers get a workflow-friendly solution for sending and receiving referrals that helps reduce network leakage and costs and improve quality and revenue. *Referrals* works in the background of the provider EMR, using patented technology to pull relevant patient data from the EMR into the referral workflow, reducing administrative burden for provider staff, and alerting when new referrals are available for review.



Referral status tracking

Secure chat between referring and referred providers

Secure attachment sharing

Timeline documentation



Sophisticated analytics give providers unique insights into referral patterns: who is referring to whom, what referrals are accepted, and time to approval.

#### **HOW IT WORKS**

Employing patented sensor technology, CollaborNet detects and identifies providers as they log into their EMRs and open patient charts.

Alerts display when providers have referrals waiting for their review. Key features of the *Referrals* application enable real-time communication between the initiating and referred-to providers via secure chat, along with attachment upload and sharing, event timelines, and referral status tracking.

The app also accelerates referral initiation directly from the EMR by enabling automatic population of patient data (from the patient chart) into the referral form to start a new referral.

#### WHAT MAKES IT DIFFERENT

Holon's patented technology for sensing patients and providers in context along with the ability to pull relevant EMR data into the referral workflow is proven to reduce administrative burden for provider staff.

Combined with secure chat, attachment sharing, timelines, and status tracking, CollaborNet *Referrals* helps facilitate better care coordination and collaboration during patient hand-off and transition to other healthcare locations.

### **ABOUT HOLON**

At Holon Solutions, we're dedicated to making healthcare better for everyone. Our patented technology delivers precise, curated patient insights to providers in their workflows, so they can deliver optimal patient care.

#### **CONTACT US**

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